

# Fourth QUARTER 2016 RESULTS Cirsa Gaming Corporation S.A. March 30, 2017

- For 4Q-2016, we report Ebitda of €100.1 million: increased 0.7% from 4Q-2015
- For the FY 2016, we report Ebitda of €398.3 million: increased 4.8% from FY 2015

Ebitda Mix	FY	FY
by Country	2015	2016
Spain	29.4%	36.2%
Italy	5.7%	4.8%
Argentina	24.8%	18.3%
Panama	17.0%	17.7%
Colombia	13.6%	12.1%
Mexico	5.8%	6.6%
Other	3.7%	4.3%

- As of December 31, 2016 our financial position is:
  - Total net debt of €964.7 million; decreased €11.8 million from September 30, 2016
  - Cash of €174.1 million; decreased €2.7 million from September 30, 2016
  - Available revolving credit facilities of €75.0 million
  - Net debt to Ebitda ratio stands at 2.4x; improved from 2.5x at September 30, 2016

## **Argentinean 2017 gaming tax increases:**

On February 9, 2017, the Federal Government of Argentina (the "State") announced that it had decided to increase the rate of federal gaming taxes applicable to Casino de Buenos Aires ("CBA") from 20% to 30% of "Win" (income less prizes) (decree n° 95/2017). We estimate that the federal gaming tax increase would have a negative impact on our Ebitda of approximately €2.1 million per quarter. This federal gaming tax is in addition to the local tax that CBA commenced paying to the City of Buenos Aires in June 2016.

We and CBA do not accept the validity of the federal gaming tax increase announced by the State, particularly in view of CBA's new requirement last year to begin also paying local tax to the City of Buenos Aires, and have challenged the State's decision in the Argentinean courts and through foreign investment treaty procedures in legal proceedings outside of Argentina.

In addition, on March 15, 2017 the Argentinean Government published the rules in respect of a new gaming tax that had been announced on December 2016. The new tax, which affects all slot machines in Argentina, is imposed at a rate of 0.95% of the amount of "Cash Bets" (which are defined as only the original amount of cash introduced to a slot machine, regardless of the amount of winnings re-played). We estimate that the new tax will negatively impact our Ebitda by approximately €1.9 million per quarter.

The following table shows the summary and impact of main new gaming taxes and tax increases introduced by the Argentinean authorities during 2016 and 2017:

			Estimated E	bitda impact
			Millions	of Euros
Tax	Affected	Effective	Per quarter	FY 2017
New Local tax (12% of Gross Revenues)*	Buenos Aires Casino	June 2016	2.0	8.0
Gaming tax increase (20% to 30% of Win)	Buenos Aires Casino	February 2017	2.1	7.7
New Federal tax (0.95% of Cash Bets)	All slot machines in Argentina	March 2017	1.9	6.3
* Gross Revenues = Win less Gaming taxes		TOTAL	6.0	22.0

**CIRSA Gaming Corporation S.A.** 

P&L Consolidated	Fo	urth Quarte	r	YTD December 31			
Thousands of Euros	2015	2016	Dif.	2015	2016	Dif.	
Operating Revenues	481,323	492,950	11,627	1,853,252	1,871,732	18,480	
Variable rent	-67,980	-69,938	-1,958	-253,903	-258,913	-5,010	
Net Operating Revenues	413,343	423,012	9,669	1,599,349	1,612,819	13,470	
Consumptions	-20,662	-23,264	-2,602	-72,990	-71,861	1,129	
Personnel	-76,136	-79,075	-2,939	-295,914	-291,011	4,903	
Gaming taxes	-141,438	-146,532	-5,094	-561,202	-570,600	-9,398	
External supplies & services	-75,646	-74,029	1,617	-289,234	-281,078	8,156	
Depreciation, amort. & impairment	-55,971	-48,321	7,650	-203,987	-228,684	-24,697	
EBIT	43,490	51,791	8,301	176,023	169,585	-6,438	
Financial results	-24,791	-20,642	4,149	-106,268	-92,465	13,803	
Foreign exchange results	-2,005	-1,815	190	-3,765	-1,529	2,236	
Results on sale of non-current assets	-2,658	-3,059	-401	-9,612	205	9,817	
Profit before Income Tax	14,036	26,275	12,239	56,378	75,796	19,418	
Income Tax	-17,684	-22,000	-4,316	-44,659	-52,258	-7,599	
Minority interest	-4,990	-1,286	3,704	-27,441	-20,274	7,167	
Net Profit	-8,638	2,989	11,627	-15,722	3,264	18,986	
EBITDA	99,461	100,112	651	380,009	398,269	18,260	

### Fourth quarter of 2016 compared to fourth quarter 2015

Net operating revenues increased by 2.3% and Ebitda grew by 0.7% from 4Q-2015 due to the improvement in our Spanish operations and the positive underlying performance across our Latam operations that, despite the increase of gaming taxes (42 bps of net revenues) and the depreciation of the Argentinean Peso (58.5%), the Colombian Peso (9.6%) and the Mexican Peso (16.9%) against the Euro, continued to show steady organic growth. Financial expenses were reduced by €4.1 million or 16.7% due to lower interest rates, mainly from the 5.750% Senior Notes due 2021 issued in April 2016. In 4Q-2016 we recorded €0.8 million of impairment losses. The impairment write-off, which was charged against Depreciation, amortization & impairment, was in respect of Italian slot route operations.

Average Exchange Rates	YTD	YTD	Variation
One Euro equals:	Dec. 31, 2015	Dec. 31, 2016	
Argentina Peso	10.4262	16.5277	58.5%
Colombia Peso	3,058.5028	3,350.6546	9.6%
Costa Rica Colon	597.2401	608.8533	1.9%
Dominican Republic Peso	49.8003	50.8751	2.2%
Mexico Peso	17.6782	20.6694	16.9%
Morocco Dirham	10.8120	10.8687	0.5%
Panama US Dollar	1.1046	1.1032	-0.1%
Peru Nuevo Sol	3.5377	3.7281	5.4%

#### **Slots Division**

P&L Consolidated	For	urth Quarte	r	YTD	December	31
Thousands of Euros	2015 2016 Dif.			2015	Dif.	
Operating Revenues	223,762	235,946	12,184	837,828	892,512	54,684
Variable rent	-65,165	-67,212	-2,047	-241,458	-247,599	-6,141
Net Operating Revenues	158,597	168,734	10,137	596,370	644,913	48,543
Consumptions	-10,806	-9,330	1,476	-34,942	-34,025	917
Personnel	-14,261	-15,744	-1,483	-57,217	-61,460	-4,243
Gaming taxes	-83,657	-90,314	-6,657	-328,966	-354,762	-25,796
External supplies & services	-19,674	-19,894	-220	-73,537	-78,580	-5,043
Depreciation, amort. & impairment	-32,697	-11,680	21,017	-99,913	-90,327	9,586
EBIT	-2,498	21,772	24,270	1,795	25,759	23,964
EBITDA	30,199	33,452	3,253	101,708	116,086	14,378

# Fourth quarter of 2016 compared to fourth quarter 2015

Net operating revenues grew by 6.4% and Ebitda increased by 10.8% from 4Q-2015. The 4Q-2016 Ebitda contribution by country was as follows:

- Ebitda of Spanish operations increased by 19.2%: €25.5 million from €21.4 million in 4Q-2015 mainly due to a 10% net revenue growth supported by improved market conditions, the increase of 320 machines, and the implementation of productivity measures.
- Despite a 3.3% net revenues growth, Ebitda of Italian operations decreased by 9.6%: €8.0 million from €8.8 million in 4Q-2015 due to the increase of gaming taxes, which negatively impacted 4Q-2016 Ebitda by approximately €1.5 million.

Slot Machines			Var.	Var.
As of December 31	2015	2016	units	%
Slot machines, Spain (1)	28,082	28,402	320	1.1
Slot machines, Italy (2)	10,691	9,009	-1,682	-15.7
VLTs, Italy	2,558	2,578	20	0.8
Total	41,331	39,989	-1,342	-3.2

(1) With effect from January 1, 2016, the number of slot machines in Spain is reported in accordance to the number of gaming positions (i.e. some slot machines offer two or more gaming positions). 2015 figures have been adjusted in accordance with the new criteria. (2) In September 2016, we sold our 50% interest of a joint venture that operated 1,500 slot machines.

## Projects & main operational issues

In Spain and Italy, together with the ongoing implementation of efficiency programs, we plan to continue with our strategy of highly selective acquisitions and the discontinuation of underperforming machines to increase the quality of our slot operations portfolio.

### **Casinos Division**

Ousillos Division					
P&L Consolidated					
Thousands of Euros	Thousands of Euros				
Operating Revenues					
Variable rent					
Net Operating Revenues					
Consumptions					
Personnel					
Gaming taxes					
External supplies & services					
Depreciation, amort. & impairment					
EBIT					
EBITDA					

For	urth Quarte	r
2015	2016	Dif.
196,179	186,829	-9,350
-815	-1,013	-198
195,364	185,816	-9,548
-4,160	-4,263	-103
-43,283	-43,448	-165
-41,829	-41,466	363
-41,666	-40,023	1,643
-21,229	-34,054	-12,825
43,197	22,562	-20,635
64,426	56,616	-7,810

YTD	December	31
2015	2016	Dif.
774,808	733,866	-40,942
-3,431	-4,011	-580
771,377	729,855	-41,522
-15,951	-15,233	718
-167,242	-157,605	9,637
-172,908	-156,583	16,325
-162,432	-154,765	7,667
-85,897	-126,245	-40,348
166,947	119,424	-47,523
252,844	245,669	-7,175

Variation Slots

-331

-86

-202

-18

-115 81

28

**Tables** 

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# Fourth quarter of 2016 compared to fourth quarter 2015

Net operating revenues decreased by 4.9% and Ebitda decreased by 12.1% primarily due to the significant depreciation of the Argentinean Peso (58.5%) and the Colombian Peso (9.6%) against the Euro. In addition, beginning June 2016, Casino de Buenos Aires began paying additional new local taxes which impacted our 4Q-2016 Ebitda by approximately €2.0 million. As previously explained on page 2 of this report, the combined negative impact to our Ebitda of all new taxes and tax increases in Argentina during 2016 and 2017 is estimated to be approximately €22.0 million for the FY 2017 (before the effect of any mitigation actions that we may take).

			2015			2016		
1	s of December 31	Casinos	Slots	Tables	Casinos	Slots	Tables	Casinos
Pa	inama	29	7,757	28	29	7,426	24	0
Ar	gentina	9	7,446	201	9	7,360	180	0
Co	olombia	65	6,049	213	64	5,847	216	-1
Pe	ru	13	1,991	47	13	1,973	45	0
Co	osta Rica	7	1,072	26	7	957	19	0
Do	ominican Republic	5	580	74	5	661	71	0
Sp	ain	4	275	40	4	303	41	0
Mo	procco	1	191	21	1	187	19	0
	Total	133	25,361	650	132	24,714	615	-1

# Projects & main operational issues

Our focus remains on the enhancement of our current casino operations. The key objectives of our investment plan are to upgrade our gaming offer, to expand our best performing halls, and to execute selective acquisitions.

Diseas Divisions

Bingo Division						
P&L Consolidated	For	urth Quarter	•	YTD	December	31
Thousands of Euros	2015	2016	Dif.	2015	2016	
Operating Revenues	51,926	54,783	2,857	203,093	215,653	1
Variable rent	-2,013	-1,716	297	-9,084	-7,305	
Net Operating Revenues	49,913	53,067	3,154	194,009	208,348	1
Consumptions	-2,443	-2,522	-79	-9,443	-9,966	
Personnel	-10,659	-10,287	372	-39,419	-40,904	
Gaming taxes	-15,510	-14,446	1,064	-57,802	-58,056	
External supplies & services	-15,581	-15,443	138	-58,670	-57,327	
Depreciation, amort. & impairment	-3,119	-3,694	-575	-20,869	-15,410	
EBIT	2,602	6,675	4,073	7,806	26,685	1
EBITDA	5,721	10,369	4,648	28,675	42,095	1

### Fourth guarter of 2016 compared to fourth guarter 2015

Net operating revenues grew by 6.3% and Ebitda increased by 81.2% from 4Q-2015. The Ebitda contribution by country was as follows:

• Ebitda of Spanish operations increased to €4.1 million from €1.3 million in 4Q-2015 continuing the positive trend that started in 2015, which has been driven by increased visits, higher expenditures per visit and the impact of operating efficiencies.

Dif.

12,560

1,779

14,339

-523

-254

1,343

5,459

18,879

13,420

-1,485

 Ebitda of Mexican operations increased by 43.2% to €6.3 million from €4.4 million in 4Q-2015. In Mexico, the depreciation of the Mexican Peso against the Euro (16.9%) was more than offset by the strong performance of our halls and the impact of operating efficiencies.

Bingo Halls As of December 31
Spain
Mexico
Italy
Total

2015	2016	Var.
39	38	-1
19	18	-1
12	11	-1
70	67	-3

# Projects & main operational issues

In Spain, we are actively working to reduce our base cost at the same time that we enhance our offer in order to attract more customers to our halls, taking advantage of improved market conditions. As part of this strategy, we have discontinued one hall during 2016.

In Mexico, the introduction of table games in our halls is becoming the key differentiation of our gaming offer, and we plan to continue to expand our best performing halls and are currently evaluating the acquisition of new halls in our target regions.

#### **B2B Division**

P&L Consolidated	For	urth Quarte	r	YTD December 31		
Thousands of Euros	2015	2016	Dif.	2015	2016	Dif.
Operating Revenues	27,317	27,134	-183	98,953	97,038	-1,915
Variable rent	0	0	0	0	0	0
Net Operating Revenues	27,317	27,134	-183	98,953	97,038	-1,915
Consumptions	-11,716	-11,334	382	-39,983	-41,252	-1,269
Personnel	-5,099	-5,199	-100	-19,162	-19,511	-349
Gaming taxes	-344	-270	74	-1,373	-1,106	267
External supplies & services	-5,230	-5,051	179	-19,547	-18,961	586
Depreciation, amort. & impairment	-820	-908	-88	-4,236	-3,720	516
EBIT	4,107	4,372	265	14,653	12,488	-2,165
EBITDA	4,927	5,280	353	18,889	16,208	-2,681

## Fourth quarter of 2016 compared to fourth quarter 2015

Despite the continuing soft demand for new slot machines in Spain, Net operating revenues remained stable and Ebitda increased by 7.2% due to the increased margin from sales of our gaming system solutions (Tito, Player Tracking, etc.). The recent launch of new top performing models support our leadership position in the Spanish AWP slot machines market (50% market share) where customers are continuing to invest in refurbished kits rather than in new machines.

### Projects & main operational issues

We will continue with our cost reduction initiatives and leverage on our market leadership to support our sales of gaming kits: Cirsa's high market share facilitates sales in the kits & refurbishment market segment. R&D activities will continue to focus on profitable segments: all current programs being developed are intended to positively impact P&L.

Structure & Adjustments

Structure & Adjustments		
P&L Consolidated	Fo	urth Quarter
Thousands of Euros	2015	2016
Operating Revenues	-17,861	-11,742
Variable rent	13	3
Net Operating Revenues	-17,848	-11,739
Consumptions	8,464	4,185
Personnel	-2,834	-4,397
Gaming taxes	-98	-36
External supplies & services	6,505	6,382
Depreciation, amort. & impairment	1,894	2,015
EBIT	-3,919	-3,590
EBITDA	-5.812	-5.605

	YTD December 31				
Dif.	2015	2016	Dif.		
5,119	-61,430	-67,337	-5,907		
-10	70	2	-68		
5,109	-61,360	-67,335	-5,975		
,279	27,329	28,615	1,286		
,563	-12,874	-11,531	1,343		
62	-153	-93	60		
-123	24,952	28,555	3,603		
121	6,929	7,018	89		
329	-15,178	-14,771	407		
207	-22,107	-21,789	318		

## **Millions of Euros**

CAPEX	
YTD December 31	
Slots	
Casinos	
Bingo	
B2B	
Structure	
Total	

2015	2016	Var.
45.1	56.9	11.8
63.9	55.2	-8.7
8.3	14.5	6.2
4.6	3.9	-0.7
1.3	0.4	-0.9
123.2	130.9	7.7

Of the €130.9 million of capital expenditures for YTD December 31, 2016, we estimate that 76% corresponded to maintenance expenditures and 24% to the expansion of our business.

6,119

6,109

-4,279

-1,563

-123

-5,605

#### Millions of Euros

Leverage	2015		2016		
12 Trailing Months	Dec-31	Mar-31	Jun-30	Sep-30	Dec-31
Ebitda	380.0	387.7	394.6	397.6	398.3
Net Interest Expense	95.0	92.8	86.0	96.6	92.5
Cash & Cash Equivalents Total Debt	114.9 1,102.6	134.1 1,124.3	133.5 1,102.9	176.8 1,153.3	174.1 1,138.8
Total Net Debt	987.6	990.2	969.4	976.5	964.7
Total Net Debt to Ebitda	2.6x	2.6x	2.5x	2.5x	2.4x
Ebitda to Net Interest Expense	4.0x	4.2x	4.6x	4.1x	4.3x

#### Millions of Euros

Financial Debt	2015		2016		
As of	Dec-31	Mar-31	Jun-30	Sep-30	Dec-31
Bank Loans	130.3	136.1	131.0	122.2	118.7
Capital Lease Agreements	11.1	9.8	9.6	9.7	9.0
Senior Notes	935.5	950.8	934.9	954.2	940.0
Tax Deferrals	2.7	6.5	9.3	52.1	56.4
Other Loans	23.0	21.1	18.1	15.1	14.7
Total Financial Debt	1,102.6	1,124.3	1,102.9	1,153.3	1,138.8
Cash & Cash Equivalents	114.9	134.1	133.5	176.8	174.1
Total Net Financial Debt	987.6	990.2	969.4	976.5	964.7

Our cash position has increased by €59.2 million from December 31, 2015 mainly due to the delay of our acquisitions plan: we expected to invest approximately €50 million in 2016 of which only €24.7 million has been completed. The delay of some acquisitions is mainly due to longer than expected negotiations with the potential sellers. On the other hand, Total financial debt grew by €36.2 million due to the one-time impact of the €39.5 million of Tax deferrals recorded in respect of the fiscal settlement in Buenos Aires. These two factors, combined with the strong Ebitda generation in 2016 (€398.3 million), have improved our leverage ratio to 2.4x from 2.6x as of December 31, 2015.

Our Ebitda to Net interest expense ratio was negatively impacted by the one-time €11.6 million of interest expense charged in respect to the fiscal settlement in Buenos Aires: the interest expense coverage ratio, prior to the one-time charge, stands at 4.9x as of December 31, 2016.

As part of our ongoing efforts to manage our debt profile, we may from time to time repay, prepay or repurchase our existing indebtedness prior to its scheduled maturity.

Cash-flow Statement	YTD	December	31
Millions of Euros	2015	2016	Dif.
Cash-flows from operation activities			
Profit before tax, as per the consolidated P&L accounts	56.4	75.8	19.4
Adjustments for non-cash revenues and expenses:			
Depreciation, amortization and impairment	201.2	196.8	-4.3
Allowances for doubtful accounts & inventories	2.8	3.3	0.5
Other	21.3	-6.8	-28.1
Financial items included in profit before tax:			
Financial results	106.3	92.5	-13.8
Foreign exchange results	3.8	1.5	-2.3
Results on sale of non-current assets	9.6	-0.2	-9.8
Adjusted profit from operations before tax and changes in net operating assets	401.3	362.9	-38.4
Variations in:	401.5	302.9	-30.4
Receivables	-10.5	-19.2	-8.7
Inventories	-1.1	-0.9	0.2
Payables	7.0	4.3	-2.7
Deferred taxes, payables	1.2	53.7	52.5
Accruals, net	7.8	-8.1	-15.9
Cash generated from operations	405.6	392.7	-12.8
Income taxes paid	-52.3	-57.7	-5.3
Net cash-flows from operating activities	353.2	335.1	-18.2
Cash-flows used in / from investing activities			
Purchase and development of property, plant and equipment	-95.7	-101.9	-6.2
Purchase and development of intangibles	-27.5	-29.0	-1.5
Acquisition of participating companies, net of cash acquired	-62.4	-24.7	37.7
Net inflow / outflow current account with Nortia Business Corporation	2.1	0.9	-1.2
Proceeds from the sale of assets	6.2	4.2	-2.0
Other financial investments	-7.5	-10.9	-3.4
Interest received on loans granted & cash revenues from other financial assets	7.3	6.6	-0.7
Net cash-flows used in investing activities	-177.6	-154.9	22.7
Cash-flows from / used in financing activities			
Proceeds from bank borrowings	1,397.5	2,009.7	612.3
Repayment of bank borrowings	-1,415.2	-2,022.2	-606.9
Issuance of Cirsa Senior Notes	496.1	-2,022.2 447.6	-48.5
Repayment of Cirsa Senior Notes	-461.3	-450.0	11.3
Purchase / sale of Cirsa Senior Notes	-9.5	10.2	19.7
Capital lease payments	-8.1	-2.4	5.7
Interest paid on financial debt	-114.3	-2.4 -84.6	29.7
Dividends and other	-114.3	-28.0	-4.6
Net cash-flows from / used in financing activities	-138.3	-119.6	18.7
Net variation in cash & cash equivalents	37.3	60.5	23.2
Net foreign exchange difference	-0.8	-1.4	-0.6
Cash & cash equivalents at January 1	78.4	114.9	36.5
Cash & cash equivalents at December 31	114.9	174.0	59.1

Consolidated Balance Sheet	
Thousands of Euros	31-De
Assets	
Intangibles	408
Goodwill	112
Property, plant & equipment	501
Financial assets	185
Deferred income tax	90
Total non-current assets	1,299
Inventories	14
Accounts receivable	181
Financial assets	61
Cash & cash equivalents	114
Other	8
Total current assets	380
Total Assets	1,679

31-Dec-15	31-Dec-16
408,617	371,279
112,762	104,412
501,585	464,229
185,969	169,544
90,674	75,788
1,299,607	1,185,253
14,241	15,319
181,235	188,181
61,151	69,595
114,920	174,057
8,554	7,405
380,102	454,557
1,679,709	1,639,810

Liabilities
Share capital
Share premium
Reserves
Cumulative translation reserve
Consolidated result for the period
Treasury stock
Minority interest
Total net equity
Provisions
Credit institutions
Bonds
Tax authorities
Other creditors
Deferred income tax
Total non-current liabilities
Credit institutions
Bonds
Accounts payable
Other creditors
Current income tax payable
Total current liabilities
Total equity & liabilities

24,577 9,500 30,910
9,500 30,910
9,500 30,910
30,910
•
-307,187
3,264
-184
250,955
11,835
23,031
78,375
935,390
38,284
30,430
130,640
1,236,148
49,328
4,654
135,398
188,800
13,647
391,826
1,639,810

#### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

This interim report of our results includes forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "intends", "may," "will" or "should" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this interim report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industry in which we operate.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees for future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this interim report. In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward-looking statements contained in this interim report, those results or developments may not be indicative of results or developments in subsequent periods. Important factors that could cause those differences include, but are not limited to:

- the impact of the effects of the economic downturn in Spain and other markets in which we operate;
- · risks associated with our other operations outside of Spain;
- · adverse developments in our Argentine business;
- the actions of our counterparties in our strategic partnerships, joint ventures and alliances;
- impact of individual events or betting outcomes and the failure to determine accurately the odds at which we will accept bets in relation to any particular event or any failure of our risk management processes;
- our inability to block access to our online services by players in certain jurisdictions;
- our ability to comply with the current gaming regulatory framework and to adapt to any regulatory changes and increases in the taxation of gaming;
- risks associated with unfavorable outcomes with respect to pending litigation;
- potential exposure to an unfavorable outcome with respect to pending litigation, which could result in substantial monetary damages;
- · our ability to comply with on-line gaming rules and regulations;
- our failure to keep current with technological developments in the on-line gaming market;
- our failure to comply with regulations regarding the use of personal data;
- risks associated with hacker intrusion, distributed denial of service attack, malicious viruses and other cyber crime attacks;
- our ability to manage growth in our business;
- our ability to provide secure gaming products and services and to maintain the integrity of our employees in order to attract customers.
- competition from other companies in our industry and our ability to retain our market share;
- changes in consumer preferences in relation to our gaming offerings;
- our dependence on maintaining and enhancing our brand;
- · risks associated with a failure to detect money laundering or fraudulent activities of our customers or third parties;
- our dependence on credit card payment service providers and other financial institutions to process payments and handle cash generated by our business;
- risks associated with a disruption of operations at our manufacturing facilities;
- risks relating to taxes;
- our dependence on our founder, principal shareholder and chairman, Manuel Lao Hernández;
- risks associated with security issues in the countries in which we operate;
- · risks associated with terrorist attacks and other acts of violence or war;
- risks associated with negative perceptions and negative publicity surrounding the industry in which we operate; and
- our significant leverage, which may make it difficult to operate our business.
- our results of operations are impacted by fluctuations in foreign currency exchange rates

We urge you to read the sections of our 2015 Annual Report entitled "Risk Factors," "Operating and Financial Review and Prospects" and "Business" for a more complete discussion of the factors that could affect our future performance and the industry in which we operate. In light of these risks, uncertainties and assumptions, the forward-looking events described in this interim report may not occur.

We undertake no obligation to publicly update or publicly revise any forward-looking statement, whether as a result of new information, future events or otherwise. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the cautionary statements referred to above and contained elsewhere in this interim report and the Annual Report.