



FIRST QUARTER 2017 RESULTS
Cirsa Gaming Corporation S.A.
May 25, 2017

- For 1Q-2017, we report Ebitda of €106.0 million: increased 7.6% from 1Q-2016

Ebitda Mix by Country	1Q 2016	FY 2016	1Q 2017
Spain	33.3%	36.2%	36.5%
Italy	3.3%	4.8%	4.9%
Argentina	21.5%	18.3%	17.1%
Panama	17.6%	17.7%	18.9%
Colombia	11.5%	12.1%	11.0%
Mexico	7.4%	6.6%	7.7%
Other	5.4%	4.3%	3.9%

- **As of March 31, 2017 our financial position is:**
 - Total net debt of €953.7 million; decreased €11.0 million from December 31, 2016
 - Cash of €187.8 million; increased €13.7 million from December 31, 2016
 - Available revolving credit facilities of €75.0 million
 - Net debt to Ebitda ratio stands at 2.3x; improved from 2.4x at December 31, 2016

On May 11, 2017, Cirsa acquired a 75% interest in a slot operating company which operates 826 slot machines and 4 arcades (with 104 additional slot machines) in Spain. The total cash consideration was €29.7 million, which represents an Ebitda multiple of 5x and was funded with available cash.

CIRSA Gaming Corporation S.A.

P&L Consolidated <i>Thousands of Euros</i>	First Quarter		
	2016	2017	Dif.
Operating Revenues	450,662	493,280	42,618
Variable rent	-61,979	-69,098	-7,119
Net Operating Revenues	388,684	424,182	35,498
Consumptions	-16,403	-19,570	-3,167
Personnel	-67,258	-76,457	-9,199
Gaming taxes	-140,274	-149,736	-9,462
External supplies & services	-66,232	-72,404	-6,172
Depreciation, amort. & impairment	-49,079	-49,447	-368
EBIT	49,437	56,568	7,131
Financial results	-19,567	-16,453	3,114
Foreign exchange results	762	-758	-1,520
Results on sale of non-current assets	-1,576	-1,300	276
Profit before Income Tax	29,056	38,056	9,001
Income Tax	-13,969	-14,414	-445
Minority interest	-6,382	-7,061	-679
Net Profit	8,705	16,581	7,877
EBITDA	98,516	106,015	7,499

First quarter of 2017 compared to first quarter 2016

Net operating revenues increased by 9.1% and Ebitda grew by 7.6% from 1Q-2016 due to the improvement in our Spanish operations and the positive underlying performance across our Latam operations that, despite the gaming tax increases in Argentina and Colombia, continued to show steady organic growth. Financial expenses were reduced by €3.1 million or 15.9% due to lower interest rates, mainly from the 5.750% Senior Notes due 2021 issued in April 2016.

Average Exchange Rates <i>One Euro equals:</i>	YTD	YTD	Variation
	Mar. 31, 2016	Mar. 31, 2017	
Argentina Peso	16.3944	16.6516	1.6%
Colombia Peso	3,539.2593	3,102.2732	-12.3%
Costa Rica Colon	601.4127	604.1432	0.5%
Dominican Republic Peso	50.6476	50.3874	-0.5%
Mexico Peso	19.7977	21.1143	6.7%
Morocco Dirham	10.8735	10.7301	-1.3%
Panama US Dollar	1.1064	1.0681	-3.5%
Peru Nuevo Sol	3.8065	3.4888	-8.3%

Slots Division			
P&L Consolidated	First Quarter		
<i>Thousands of Euros</i>	2016	2017	Dif.
Operating Revenues	218,009	231,893	13,884
Variable rent	-58,872	-66,166	-7,294
Net Operating Revenues	159,137	165,727	6,590
Consumptions	-8,587	-8,732	-145
Personnel	-14,767	-15,846	-1,079
Gaming taxes	-89,700	-89,043	657
External supplies & services	-18,341	-19,706	-1,365
Depreciation, amort. & impairment	-24,980	-24,199	781
EBIT	2,762	8,201	5,439
EBITDA	27,742	32,400	4,658

First quarter of 2017 compared to first quarter 2016

Net operating revenues grew by 4.1% and Ebitda increased by 16.8% from 1Q-2016. The 1Q-2017 Ebitda contribution by country was as follows:

- Ebitda of Spanish operations increased by 11.4%: €27.1 million from €24.3 million in 1Q-2016, mainly due to the addition of 566 slot machines to our portfolio.
- Ebitda of Italian operations increased by 55.3%: €5.3 million from €3.4 million in 1Q-2016 due to the improvement of our slot operations portfolio (through the fast deployment of successful AWP games with lower payout) and the implementation of cost reduction initiatives.

Slot Machines			Var.	Var.
<i>As of March 31</i>	2016	2017	units	%
Slot machines, Spain	28,191	28,757	566	2.0
Slot machines, Italy *	10,085	9,093	-992	-9.8
VLTs, Italy	2,560	2,551	-9	-0.4
Total	40,836	40,401	-435	-1.1

(*) In September 2016, we sold our 50% interest of a joint venture that operated 1,500 slot machines.

Projects & main operational issues

In Spain and Italy, together with the ongoing implementation of efficiency programs, we plan to continue with our strategy of highly selective acquisitions and the discontinuation of underperforming machines to increase the quality of our slot operations portfolio.

Casinos Division			
P&L Consolidated <i>Thousands of Euros</i>	First Quarter		
	2016	2017	Dif.
Operating Revenues	173,838	194,965	21,127
Variable rent	-942	-842	100
Net Operating Revenues	172,896	194,123	21,227
Consumptions	-3,258	-3,994	-736
Personnel	-35,482	-41,835	-6,353
Gaming taxes	-35,292	-46,900	-11,608
External supplies & services	-36,457	-40,513	-4,056
Depreciation, amort. & impairment	-20,805	-22,299	-1,494
EBIT	41,602	38,582	-3,020
EBITDA	62,406	60,881	-1,525

First quarter of 2017 compared to first quarter 2016

Despite of net operating revenues growth in all our markets (+12.3%) Ebitda decreased by 2.4% from 1Q-2016, mainly due to the increase of gaming taxes in Argentina and Colombia. The negative impact of the gaming tax increases on our 1Q-2017 Ebitda was €6.5 million in Argentina (see our 4th Quarter Report dated March 30, 2017) and €2.8 million in Colombia.

<i>As of March 31</i>	2016			2017			Variation		
	Casinos	Slots	Tables	Casinos	Slots	Tables	Casinos	Slots	Tables
Panama	29	7,766	25	29	7,568	22	0	-198	-3
Argentina	9	7,411	197	9	7,388	211	0	-23	14
Colombia	66	6,017	216	65	6,211	225	-1	194	9
Peru	13	1,978	45	13	1,971	45	0	-7	0
Costa Rica	7	1,065	21	7	904	22	0	-161	1
Dominican Republic	5	596	75	5	659	72	0	63	-3
Spain	4	295	47	4	304	40	0	9	-7
Morocco	1	191	18	1	193	19	0	2	1
Total	134	25,319	644	133	25,198	656	-1	-121	12

Projects & main operational issues

On February 10, 2017, Cirsa acquired a 100% interest in a casino which operates 128 slot machines and 9 tables in a premium shopping center in Bogota (Colombia). The total cash consideration was €5.8 million, which represents an Ebitda multiple of 4.9x and was funded with available cash.

Our focus remains on the enhancement of our current casino operations supported by regular targeted marketing campaigns. The goal of our investment plan will be to upgrade our gaming offer, to expand our better performing halls, and to make selective acquisitions in our traditional and adjacent geographic markets.

Bingo Division			
P&L Consolidated <i>Thousands of Euros</i>	First Quarter		
	2016	2017	Dif.
Operating Revenues	54,864	57,495	2,631
Variable rent	-2,165	-2,153	12
Net Operating Revenues	52,699	55,342	2,643
Consumptions	-2,493	-2,572	-79
Personnel	-10,353	-10,660	-307
Gaming taxes	-15,006	-13,485	1,521
External supplies & services	-13,872	-14,915	-1,043
Depreciation, amort. & impairment	-4,016	-3,707	309
EBIT	6,957	10,003	3,046
EBITDA	10,973	13,710	2,737

First quarter of 2017 compared to first quarter 2016

Net operating revenues grew by 5.0% and Ebitda increased by 24.9% from 1Q-2016. The Ebitda contribution by country was as follows:

- Ebitda of Spanish operations increased by 48.6% to €5.2 million from €3.5 million in 1Q-2016 following the positive trend that started in early 2015.
- Ebitda of Mexican operations increased by 13.3% to €8.5 million from €7.5 million in 1Q-2016. In Mexico, the depreciation of the Mexican Peso against the Euro (6.7%) was offset by the strong performance of our halls and the addition of one new hall.

Bingo Halls <i>As of March 31</i>	2016	2017	Var.
Spain	38	38	0
Mexico	18	19	1
Italy	12	11	-1
Total	68	68	0

Projects & main operational issues

On January 20, 2017, Cirsa acquired a 100% interest in a bingo hall which operates 600 bingo positions and 32 slot machines in Spain. The total cash consideration was €4.6 million, which represents an Ebitda multiple of 5x and was funded with available cash.

On February 17, 2017, Cirsa acquired a 60% interest in a hall which operates 377 slot machines in Mexico. The total cash consideration was €3.2 million, which represents an Ebitda multiple of 4x and was funded with available cash.

B2B Division			
P&L Consolidated <i>Thousands of Euros</i>	First Quarter		
	2016	2017	Dif.
Operating Revenues	24,670	30,888	6,218
Variable rent	0	0	0
Net Operating Revenues	24,670	30,888	6,218
Consumptions	-11,770	-15,150	-3,380
Personnel	-4,997	-5,312	-315
Gaming taxes	-260	-292	-32
External supplies & services	-4,324	-5,287	-963
Depreciation, amort. & impairment	-940	-1,029	-89
EBIT	2,379	3,818	1,439
EBITDA	3,319	4,847	1,528

First quarter of 2017 compared to first quarter 2016

Despite market demand still being flat, net operating revenues increased by 25.2% and Ebitda increased by 46.0%, mainly due to the combined effect of the good performance of our top models, which have maintained our leadership position in the Spanish AWP slot machines market, and the increased sales of our gaming system solutions (Tito, Player Tracking, etc.).

Projects & main operational issues

We will continue with our cost reduction initiatives and leverage on our market leadership to support our sales of gaming kits: Cirsa's high market share facilitates sales in the kits & refurbishment market segment. R&D activities will continue to focus on profitable segments: all current programs being developed are intended to positively impact P&L.

Structure & Adjustments

P&L Consolidated <i>Thousands of Euros</i>	First Quarter		
	2016	2017	Dif.
Operating Revenues	-20,718	-21,961	-1,243
Variable rent	0	63	63
Net Operating Revenues	-20,718	-21,898	-1,180
Consumptions	9,705	10,878	1,173
Personnel	-1,658	-2,804	-1,146
Gaming taxes	-15	-16	-1
External supplies & services	6,762	8,017	1,255
Depreciation, amort. & impairment	1,661	1,787	126
EBIT	-4,264	-4,036	228
EBITDA	-5,925	-5,823	102

Millions of Euros

CAPEX YTD March 31	2016	2017	Var.
Slots	14.3	20.7	6.4
Casinos	15.2	17.3	2.1
Bingo	2.7	3.3	0.6
B2B	0.6	1.3	0.7
Structure	0.2	0.2	0.0
Total	33.0	42.8	9.8

Of the €42.8 million of capital expenditures for 1Q-2017, we estimate that 70% corresponded to maintenance expenditures and 30% to the expansion of our business (mainly slot operations in Spain).

<i>Millions of Euros</i>					
Leverage 12 Trailing Months	2016				2017
	Mar-31	Jun-30	Sep-30	Dec-31	Mar-31
Ebitda	387.7	394.6	397.6	398.3	405.8
Net Interest Expense	92.8	86.0	96.6	92.5	89.4
Cash & Cash Equivalents	134.1	133.5	176.8	174.1	187.8
Total Debt	1,124.3	1,102.9	1,153.3	1,138.8	1,141.5
Total Net Debt	990.2	969.4	976.5	964.7	953.7
Total Net Debt to Ebitda	2.6x	2.5x	2.5x	2.4x	2.3x
Ebitda to Net Interest Expense	4.2x	4.6x	4.1x	4.3x	4.5x

<i>Millions of Euros</i>					
Financial Debt As of	2016				2017
	Mar-31	Jun-30	Sep-30	Dec-31	Mar-31
Bank Loans	136.1	131.0	122.2	118.7	115.5
Capital Lease Agreements	9.8	9.6	9.7	9.0	7.5
Senior Notes	950.8	934.9	954.2	940.0	954.6
Tax Deferrals	6.5	9.3	52.1	56.4	49.9
Other Loans	21.1	18.1	15.1	14.7	14.0
Total Financial Debt	1,124.3	1,102.9	1,153.3	1,138.8	1,141.5
Cash & Cash Equivalents	134.1	133.5	176.8	174.1	187.8
Total Net Financial Debt	990.2	969.4	976.5	964.7	953.7

As part of our ongoing efforts to manage our debt profile, we may from time to time repay, prepay or repurchase our existing indebtedness prior to its scheduled maturity.

Cash-flow Statement <i>Millions of Euros</i>	YTD March 31		
	2016	2017	Dif.
<i>Cash-flows from operation activities</i>			
Profit before tax, as per the consolidated P&L accounts	29.1	38.1	9.0
Adjustments for non-cash revenues and expenses:			
Depreciation, amortization and impairment	48.7	48.8	0.1
Allowances for doubtful accounts & inventories	0.4	0.6	0.2
Other	-2.0	2.0	4.0
Financial items included in profit before tax:			
Financial results	19.6	16.5	-3.1
Foreign exchange results	-0.8	0.8	1.6
Results on sale of non-current assets	1.6	1.3	-0.3
Adjusted profit from operations before tax and changes in net operating assets	96.5	108.0	11.5
Variations in:			
Receivables	2.9	-10.4	-13.3
Inventories	-1.4	-2.5	-1.1
Payables	-2.5	3.5	6.0
Gaming taxes, payables	3.4	-6.5	-9.9
Accruals, net	-6.2	-3.8	2.4
Cash generated from operations	92.7	88.3	-4.4
Income taxes paid	-6.1	-9.0	-2.9
Net cash-flows from operating activities	86.6	79.3	-7.3
<i>Cash-flows used in / from investing activities</i>			
Purchase and development of property, plant and equipment	-25.9	-24.5	1.4
Purchase and development of intangibles	-7.1	-18.3	-11.2
Acquisition of participating companies, net of cash acquired	-1.9	-6.9	-5.0
Net inflow / outflow current account with Nortia Business Corporation	-1.8	-0.6	1.2
Proceeds from the sale of assets	0.3	0.2	-0.1
Other financial investments	-27.3	-6.3	21.0
Interest received on loans granted & cash revenues from other financial assets	1.7	1.5	-0.2
Net cash-flows used in investing activities	-62.0	-54.8	7.2
<i>Cash-flows from / used in financing activities</i>			
Proceeds from bank borrowings	316.2	463.2	147.0
Repayment of bank borrowings	-310.4	-466.4	-156.0
Issuance of bonds	0.0	0.0	0.0
Purchase / sale of bonds	-2.2	0.0	2.2
Capital lease payments	-0.6	-1.5	-0.9
Interest paid on financial debt	-2.9	-5.5	-2.6
Dividends and other	-5.5	-0.8	4.7
Net cash-flows from / used in financing activities	-5.3	-10.9	-5.6
Net variation in cash & cash equivalents	19.2	13.6	-5.6
Net foreign exchange difference	-0.1	0.2	0.2
Cash & cash equivalents at January 1	114.9	174.1	59.2
Cash & cash equivalents at March 31	134.1	187.8	53.7

Consolidated Balance Sheet <i>Thousands of Euros</i>	31-Mar-16	31-Dec-16	31-Mar-17
Assets			
Intangibles	394,159	371,279	372,617
Goodwill	106,840	104,412	111,829
Property, plant & equipment	467,951	464,229	473,024
Financial assets	183,366	169,544	171,985
Deferred income tax	87,134	75,788	73,389
Total non-current assets	1,239,451	1,185,253	1,202,843
Inventories	15,659	15,319	17,731
Accounts receivable	184,833	188,181	218,943
Financial assets	87,793	69,595	74,012
Cash & cash equivalents	134,110	174,057	187,837
Other	14,232	7,405	14,728
Total current assets	436,627	454,557	513,250
Total Assets	1,676,078	1,639,810	1,716,093

Liabilities			
Share capital	24,577	24,577	24,577
Share premium	9,500	9,500	9,500
Reserves	30,910	30,910	34,174
Cumulative translation reserve	-303,217	-307,187	-291,511
Consolidated result for the period	8,705	3,264	16,581
Treasury stock	-184	-184	-184
Minority interest	249,961	250,955	256,216
Total net equity	20,253	11,835	49,353
Provisions	28,903	23,031	24,256
Credit institutions	99,375	78,375	78,719
Bonds	927,702	935,390	935,636
Tax authorities	1,652	38,284	38,709
Other creditors	34,839	30,430	29,148
Deferred income tax	137,909	130,640	129,391
Total non-current liabilities	1,230,380	1,236,148	1,235,859
Credit institutions	46,602	49,328	44,328
Bonds	23,054	4,654	18,950
Accounts payable	125,970	135,398	141,976
Other creditors	189,726	188,800	201,096
Current income tax payable	40,092	13,647	24,531
Total current liabilities	425,444	391,826	430,881
Total equity & liabilities	1,676,078	1,639,810	1,716,093

DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

This interim report of our results includes forward-looking statements. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "anticipates," "expects," "intends", "may," "will" or "should" or, in each case, their negative, or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this interim report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industry in which we operate.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We caution you that forward-looking statements are not guarantees for future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate may differ materially from those made in or suggested by the forward-looking statements contained in this interim report. In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward-looking statements contained in this interim report, those results or developments may not be indicative of results or developments in subsequent periods. Important factors that could cause those differences include, but are not limited to:

- the impact of the effects of the economic downturn in Spain and other markets in which we operate;
- risks associated with our other operations outside of Spain;
- adverse developments in our Argentine business;
- the actions of our counterparties in our strategic partnerships, joint ventures and alliances;
- impact of individual events or betting outcomes and the failure to determine accurately the odds at which we will accept bets in relation to any particular event or any failure of our risk management processes;
- our inability to block access to our online services by players in certain jurisdictions;
- our ability to comply with the current gaming regulatory framework and to adapt to any regulatory changes and increases in the taxation of gaming;
- risks associated with unfavorable outcomes with respect to pending litigation;
- potential exposure to an unfavorable outcome with respect to pending litigation, which could result in substantial monetary damages;
- our ability to comply with on-line gaming rules and regulations;
- our failure to keep current with technological developments in the on-line gaming market;
- our failure to comply with regulations regarding the use of personal data;
- risks associated with hacker intrusion, distributed denial of service attack, malicious viruses and other cyber crime attacks;
- our ability to manage growth in our business;
- our ability to provide secure gaming products and services and to maintain the integrity of our employees in order to attract customers;
- competition from other companies in our industry and our ability to retain our market share;
- changes in consumer preferences in relation to our gaming offerings;
- our dependence on maintaining and enhancing our brand;
- risks associated with a failure to detect money laundering or fraudulent activities of our customers or third parties;
- our dependence on credit card payment service providers and other financial institutions to process payments and handle cash generated by our business;
- risks associated with a disruption of operations at our manufacturing facilities;
- risks relating to taxes;
- our dependence on our founder, principal shareholder and chairman, Manuel Lao Hernández;
- risks associated with security issues in the countries in which we operate;
- risks associated with terrorist attacks and other acts of violence or war;
- risks associated with negative perceptions and negative publicity surrounding the industry in which we operate; and
- our significant leverage, which may make it difficult to operate our business.
- our results of operations are impacted by fluctuations in foreign currency exchange rates

We urge you to read the sections of our 2016 Annual Report entitled "Risk Factors," "Operating and Financial Review and Prospects" and "Business" for a more complete discussion of the factors that could affect our future performance and the industry in which we operate. In light of these risks, uncertainties and assumptions, the forward-looking events described in this interim report may not occur.

We undertake no obligation to publicly update or publicly revise any forward-looking statement, whether as a result of new information, future events or otherwise. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the cautionary statements referred to above and contained elsewhere in this interim report and the Annual Report.